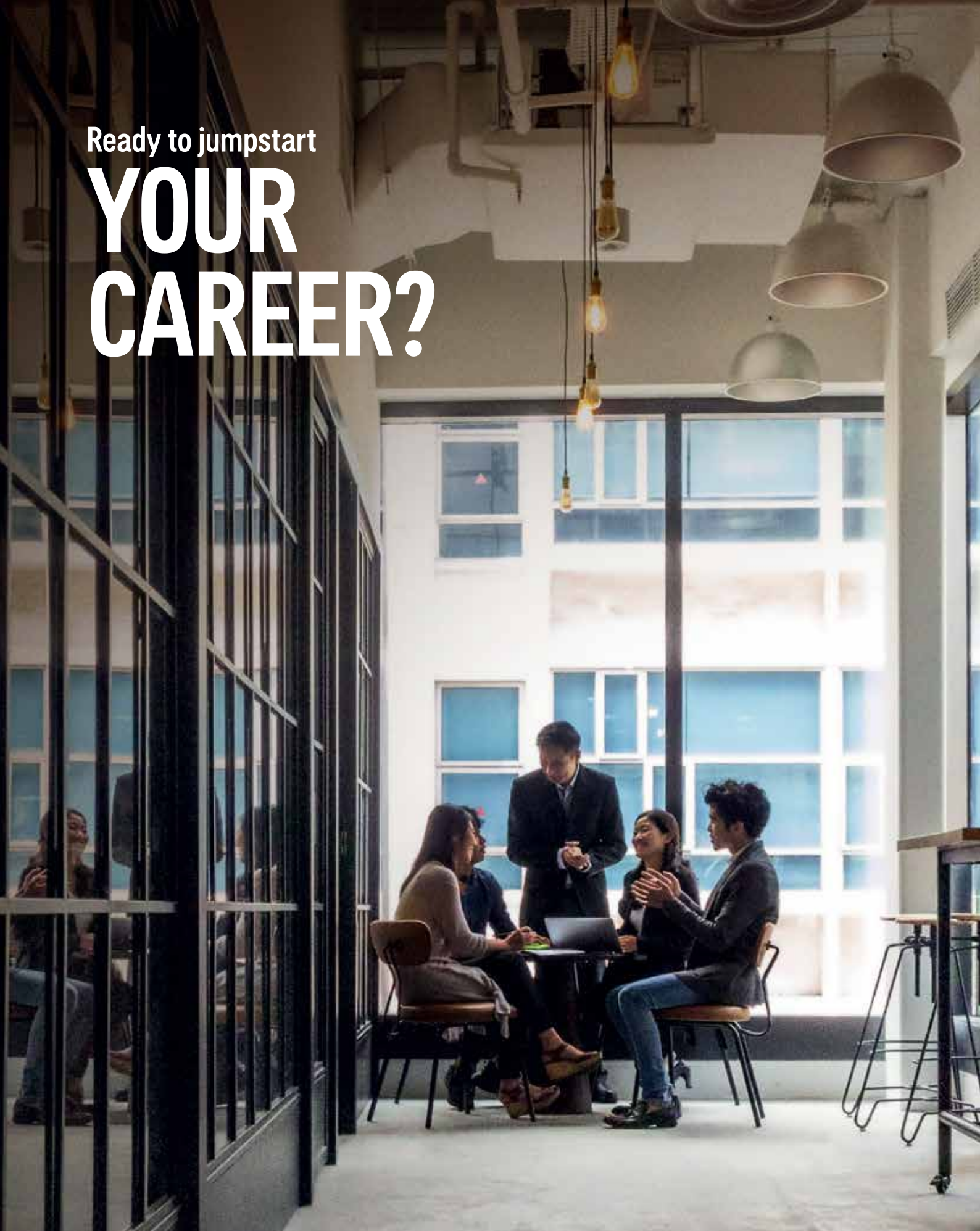


Ready to jumpstart

# YOUR CAREER?



HEALTHIER, LONGER,  
BETTER LIVES

Believe in Better with AIA.

We believe in  
**BETTER.**  
How about you?



At AIA, our mission is to build a better future for customers and communities by helping them live healthier, longer, and better lives.

Recognising that true progress is achieved when our people are inspired to reach their fullest potential, we are committed to fostering a culture of excellence that extends beyond the workplace. Prioritising holistic growth in all aspects of life develops the best in every individual to make a difference.

Are you ready to embark on a fulfilling career that will positively impact your life, the people we serve, and the world we live in?

# Embrace LIMITLESS Growth

We don't believe in simply being 'The Best'. We believe in Better – because there's no limit to how far 'better' can take us.

When you join AIA, you stand amongst the industry's finest. Here, we cultivate leadership and empower every individual to thrive – at work and in life.

Our industry-leading development programmes and opportunities support your unique personal, professional and financial growth, enabling you to reach your goals and provide the best possible service our customers.



## GROW PERSONALLY by achieving work and life ambitions

- Advance your career and achieve your aspirations. From consultants to leaders, we offer comprehensive training and mentorship to chart your pathway to success. From sales excellence to leadership essentials for leading your own team, we are committed to developing the best version of you, all via AIA's unique approach of encouraging courage, clarity and humanity.
- Be rewarded by a career and life of purpose with our unique AIA Vitality programme and other community engagement initiatives. Transform your personal well-being while doing your part to create better futures for millions of people and generations to come.

**AIA Vitality** Singapore's most comprehensive wellness programme to help communities live healthier, better, longer lives.



**AIA's partnership with Tottenham Hotspur:**  
Encouraging active participation in sports in the community.



**AIA Better Lives Fund:**  
Corporate social responsibility focused on reaching out to children, youths and their families to live better.



**Towards the OneMillionTrees movement:**  
AIA commits to plant more than 16,600 trees by 2025.

## GROW PROFESSIONALLY to expand your career prospects

- Access comprehensive training programmes which are accredited by international and local institutions, such as LIMRA and the Institute of Banking and Finance (IBF). New and existing consultants will be able to acquire the best knowledge and skills to succeed in this career.
- Attain international recognition, such as Million Dollar Round Table (MDRT), for achieving standards of excellence in the life insurance and financial services industry. 1 in 4 AIA consultants are MDRT members, representing the top 5% of industry practitioners in the world. With a strong and collaborative MDRT community, there is no better company than AIA to support your MDRT aspirations.



**AIA Group is the #1 MDRT company for the ninth consecutive year in 2023!**

- Learn on the job from experienced agency leaders who offer valuable knowledge, insightful advice, coaching and mentorship to help you accomplish your sales and leadership goals.
- Tap into extensive marketing resources and content to access and generate quality leads for sales opportunities; growing your business and customer base.
- Leverage best-in-class digital tools to enhance your business and customer relationship management capabilities.



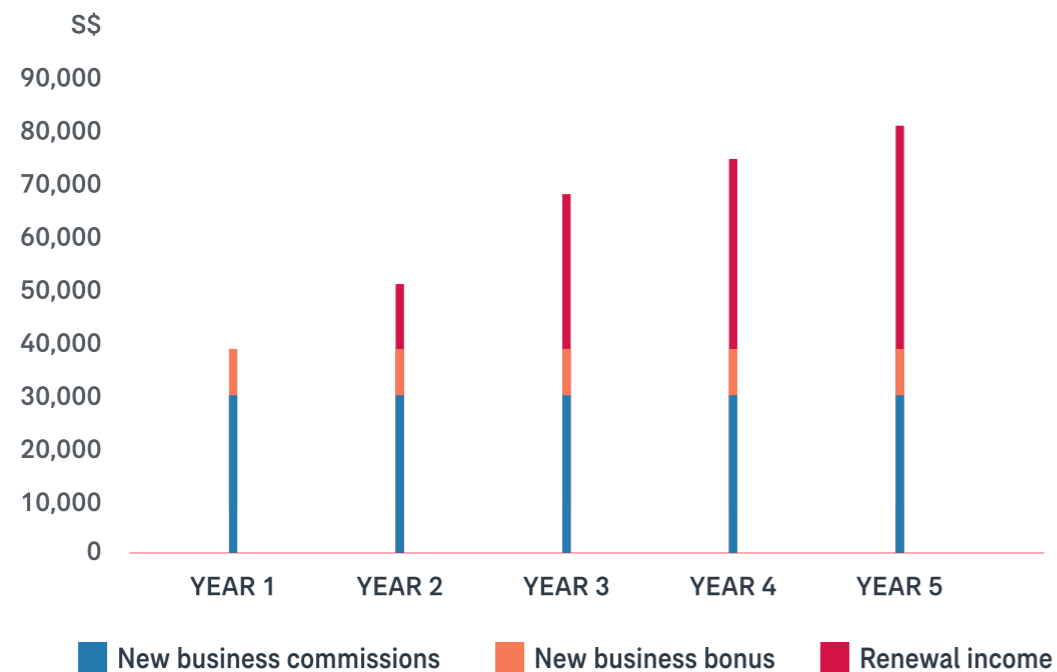
## GROW FINANCIALLY for a secure future

- Enjoy monthly allowances in your first 2 years to kickstart your new career as a consultant.
- Earn attractive compensation – new businesses are rewarded with first-year commissions and bonuses, such as special production incentive and activity incentive. Additional income includes renewal year commissions and long-term compensation, such as career benefit and agent provident fund.



**As 1 in 4 of our consultants are MDRT qualifiers. You will be surrounded by a community of successful individuals who will encourage your financial success.**

**Illustration of Year 1 to Year 5 income of a consultant who consistently achieves S\$30,000 in first-year commissions.** In the first 2 years with AIA, the consultant can choose to receive a monthly allowance, which provides additional income. Eligibility is subject to meeting sales targets.



Embark on a rewarding career at AIA by choosing from two exciting career schemes that we have designed to meet varied needs.

### AIA Entrepreneur Power Scheme (EPS)

- AIA EPS is a two-year programme, where successful applicants receive a monthly allowance of up to 24 months upon meeting the required sales validation targets.
- EPS Consultants will undergo a 12-month intensive training at the start of the programme and move on to specialised trainings on leadership, and other programmes to help navigate corporate solutions and/or high net worth markets.



- Full time and student schemes are available with the following remuneration:

#### Full-time schemes:

Up to S\$12,000 monthly allowance

#### Student schemes:

Up to S\$2,000 monthly allowance

### AIA Financial Associate Scheme (FAS)

- AIA FAS offers greater financial stability for individuals who are keen to pursue a career in financial services yet want a fixed monthly salary with CPF contributions.
- As FAS Consultants, successful candidates receive full-time employment benefits, including structured compensation comprising a base salary with attractive quarterly performance-based bonuses, CPF contributions, annual leave, and medical benefits.
- Eligible candidates will be directly employed by AIA Singapore and supervised by an agency leader.



**If you possess the requisite qualities and aspire to take command of your career growth, we would love to meet you.**

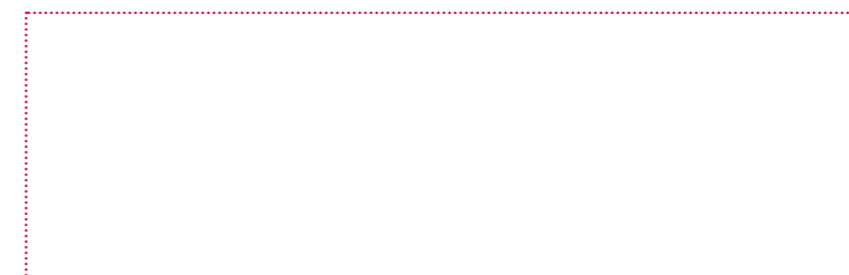
#### Basic Criteria:

- At least 21 years old\*
- Minimum full certificate in GCE 'A' Level, International Baccalaureate Diploma qualification, diploma awarded by a polytechnic in Singapore or equivalent\*
- Good interpersonal skills
- Leadership potential
- Committed, driven and eager to succeed

\* As per regulatory requirements

**Believe in your limitless potential for growth. Believe in AIA – your springboard to achieving Better.**

Contact us today to find out more:



[aia.com.sg/join-as-consultants](http://aia.com.sg/join-as-consultants)

**AIA Singapore Private Limited**  
**(Reg. No. 201106386R)**

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**Important Note**

This brochure is for informational purposes only and cannot be guaranteed or be construed as representations, terms or warranties in any way whatsoever.

The precise terms and conditions of the appointment of the AIA Financial Services Consultant (FSC) are specified in AIA's appointment contract with the FSC.

The information is correct as at 3 November 2023.